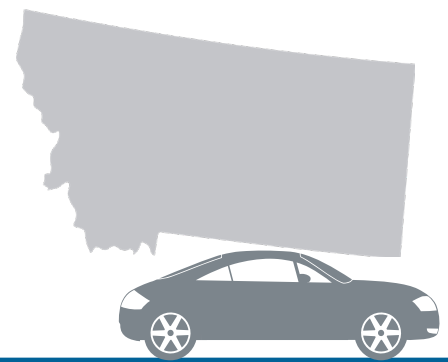


Driving Montana's Economy

Annual Contribution of Montana's New-Car Dealers

Numbers reflect annual economic activity during 2019.



97
DEALERSHIPS
(new car)



8,962
TOTAL JOBS
(created by dealerships)
Includes 4,017 direct jobs and
4,945 indirect and induced jobs.



41
EMPLOYEES
(average per
dealership)



\$3.2B
TOTAL SALES
(all dealerships)



\$218M
PAYROLL

\$54,392 Average Annual Earnings	\$615M State and Federal Income Taxes Paid
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0.3%
REGISTRATIONS
Montana's Share of Total U.S.
New-Vehicle Registrations

Includes income taxes paid for direct,
indirect and induced jobs.

N/A
**STATE SALES
TAX PAID**

Sources: Center for Automotive
Research, IHS Markit, NADA,
Taxfoundation.org, U.S. Bureau
of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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